



Motorhome World – Buyer Guide  
(Private Sale Listings)

# MOTORHOME & CAMPERVAN BUYER GUIDE

*Assisted Sale Service – Motorhome World*

## **Introduction:**

Buying a motorhome or campervan privately can be a great way to find the right vehicle at strong value. It also means it is important to carry out the correct checks before committing to buy.

This guide is designed to help you purchase with confidence when using Motorhome World's Assisted Sale Service.



# HOW IT WORKS?

Motorhome World presents and markets the vehicle and manages the initial enquiry process.

If you are interested, we will connect you directly with the seller so you can:

- Arrange a viewing
- Ask questions directly
- Complete the purchase directly with the owner



# STEP-BY-STEP BUYING PROCESS

- Browse available listings.
- Submit your enquiry.
- We qualify your enquiry.
- We connect you with the seller.
- We cover off any questions you may have.
- Arrange a viewing directly.
- Complete the purchase directly with the seller

## IMPORTANT CHECKS BEFORE YOU BUY

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Before purchasing any motorhome or campervan, we strongly recommend that you carry out the following checks:

- Verify ownership – check the V5C logbook matches the seller
- Check outstanding finance – complete an HPI/finance check
- Review service history – look for evidence of regular maintenance
- Check MOT history – review current MOT and past advisories
- Ask about habitation checks – request recent damp and safety reports
- Inspect for damp – especially around windows, rooflights, washrooms, and seals
- Inspect overall condition – bodywork, tyres, upholstery, appliances
- Confirm mileage – ensure it aligns with history and condition
- Check layout suitability – beds, seating, storage, usability
- Test appliances and systems – heating, water, electrics, fridge, cooker
- Confirm what's included – manuals, service records, accessories, spare keys

# AGE & CONDITION EXPECTATIONS

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Motorhomes and campervans are used leisure vehicles, and most will show age-related wear and tear.

- Light cosmetic marks or minor dents.
- Wear to upholstery, flooring, and furnishings.
- Signs of use in kitchen and washroom areas.
- Older but functional appliances or components.
- General imperfections consistent with age and mileage.

This is completely normal and should be expected when purchasing a pre-owned vehicle. We recommend focusing on:

- How well the vehicle has been maintained
- Service and inspection history
- Overall condition
- Suitability for your needs

Rather than expecting a vehicle to be in “as new” condition.

Well-presented and correctly priced motorhomes tend to sell quickly, so if you find one that suits your needs, it’s important to act decisively once you are satisfied.

## VIEWING TIPS

When viewing a motorhome or campervan:

- View in daylight where possible
- Take your time and inspect thoroughly
- Check all appliances and systems
- Look carefully for signs of damp or wear
- Open cupboards and storage areas
- Ask about ownership, servicing, and reason for sale
- Ensure the layout works for your intended use

For additional peace of mind, consider arranging an

***independent inspection or habitation check.***



# PAYMENT GUIDANCE

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If you decide to proceed:

- Payment should be made directly to the seller
- Bank transfer is generally the safest method
- Always ask seller what methods they are comfortable with
- Confirm seller identity before transferring funds
- Ensure you receive a written receipt

## FINANCE OPTIONS

If you are considering purchasing using finance, it's important to plan this early. As this is a private sale:

- Finance is **not arranged through the seller.**
- You will need to organise finance independently.



However, **Motorhome World can guide you on how to navigate this, including:**

- Introducing suitable finance providers
- Explaining how finance works with private purchases
- Helping you understand the process and requirements

Having finance pre-approved can put you in a stronger position to secure the right vehicle quickly.

## MOTORHOME WORLD'S ROLE

Motorhome World acts as an introducer only under the Assisted Sale Service.

- We do not own the vehicles
- We are not the seller
- We are not part of the transaction

Our role is to market the vehicle, manage enquiries, and connect buyer and seller.

## DISCLAIMER

All vehicles are sold privately by their owners. Buyers must carry out their own inspections, checks, and due diligence before completing a purchase.

Motorhome World does not provide guarantees or warranties on vehicles sold under this service.

## RECOMMENDED EXTRA PROTECTION

For additional peace of mind, buyers may wish to arrange:

- Independent vehicle inspection
- Habitation check
- HPI/finance report
- Insurance cover prior to collection
- Speak to your Motorhome World Advisor about any of these

## FINAL THOUGHT

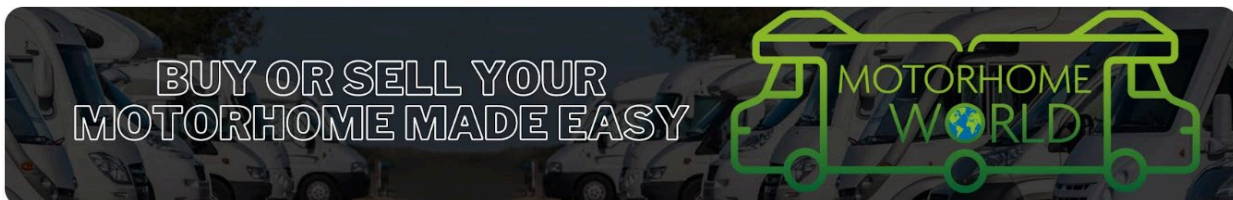
Take your time, ask the right questions, and complete the appropriate checks. A motorhome or campervan is a significant purchase—this guide is here to help you make that decision with confidence.

## CONSIDERING A FULLY MANAGED PURCHASE?

If you would prefer:

- Professionally checked vehicles
- Warranty options
- A fully managed buying experience

Ask us about our Motorhome World Brokerage Service.



## CONTACT US :

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